

# All About Co-op

## For Ted Rogers Students

### Your Guide to Real Estate Management Co-op

For the 2023-2024 Academic Year

Published July 2023

The Ted Rogers School of Management (TRSM) offers one of the largest business Co-op programs in all of Canada, with over 2,500 students participating across 12 program streams. With high employment rates, strong relationships with hiring managers, and an industry leading Co-op Prep Program, the Ted Rogers Co-op program sets you up for success.

The Real Estate Management (REM) Co-op program is one of the smaller Co-op programs at the Ted Rogers School of Management, but has doubled in size since its inception in 2017.

As a REM Co-op student, you have the opportunity to complete up to four Work Terms, representing 16 months of work experience. The employment market is very strong for students in the REM major, particularly in the Fall, and Winter semesters. The average employment rate for REM students in 2022-2023 was 96%.

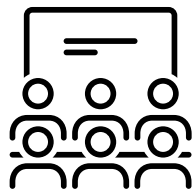
You will prepare yourself for your 1st Work Term by completing the mandatory Co-op Prep Program, in addition to technical Bootcamps.

### REM Highlights: 2022-2023



63

REM Co-op Students



14.4%

% REM Students  
Participating in Co-op



96%

Employment Rate



\$46,000

Average Earnings  
Over Work Terms

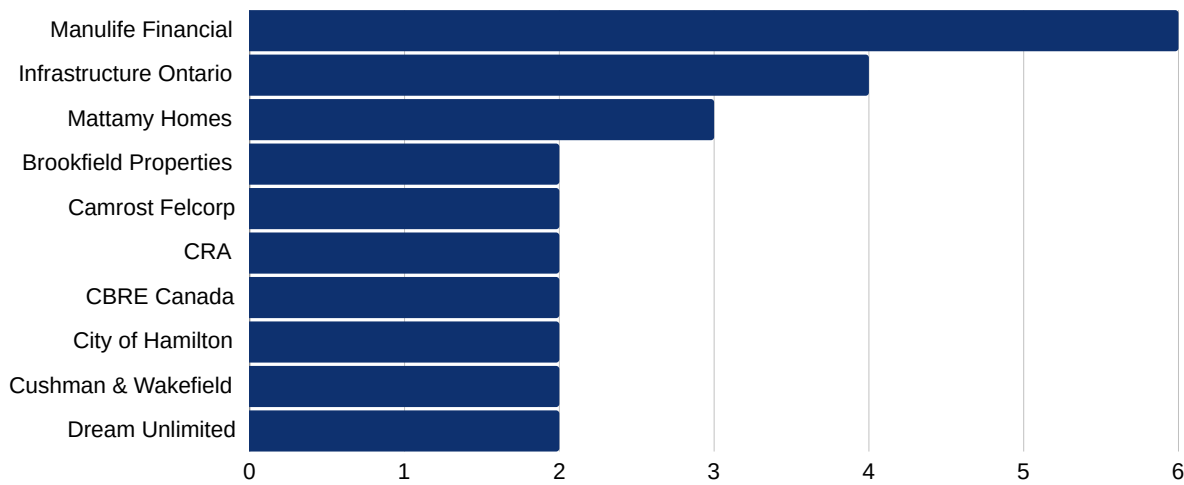
### Top Co-op Employers for REM



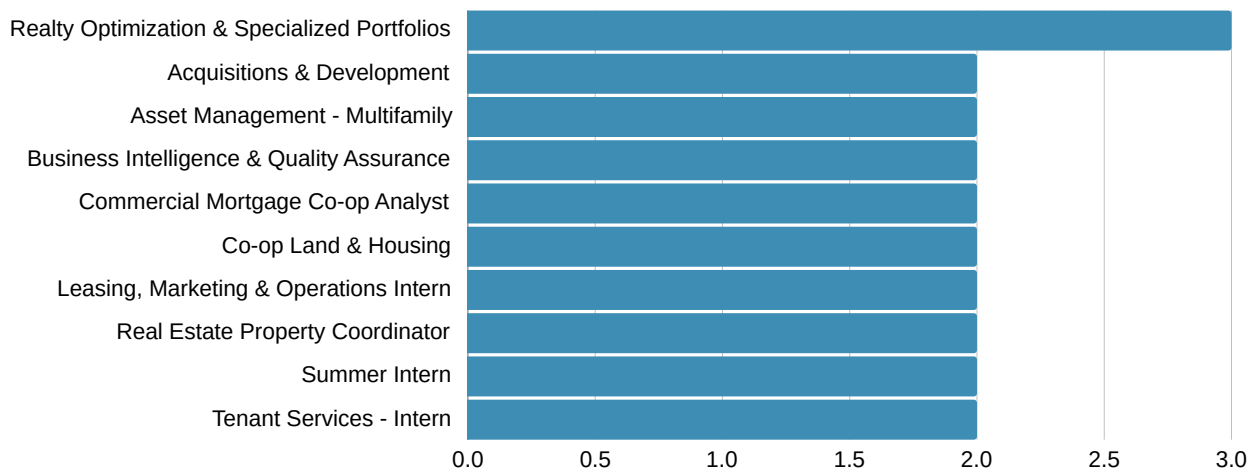
# Top Employers and Position Titles

For this past academic year (May 1, 2022-April 30, 2023), the top employers and the most common position titles for students in the Real Estate Management major were:

Top Employers



Roles



## Full-Time Positions for REM Graduates

Highlighted below are some of the full-time positions that our 2022 Real Estate Management graduates secured, to date, including their employers.

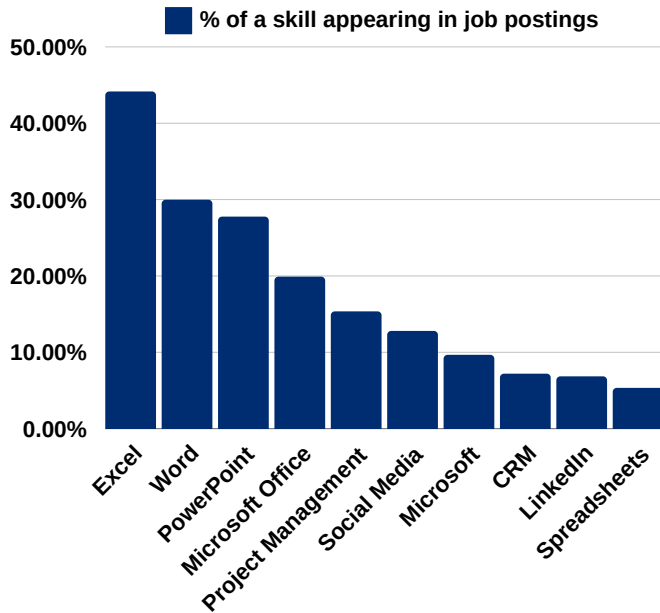
- Valuation Analyst
- Development Coordinator
- Associate, Portfolio Management
- Corporate Property Underwriter
- Marketing Administrator
- Development Analyst



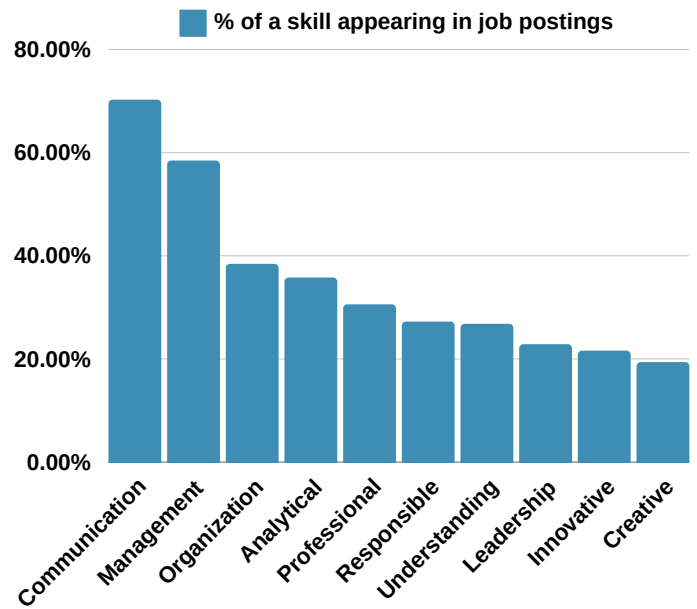
# Top Skills Employers Are Seeking

Based on 2,287 job descriptions tagged to students in the Real Estate Management program (all posted in our jobs portal) for the 2022-2023 academic year, the following skills were most often listed in the job requirements section.

Top 10 Technical Skills for REM

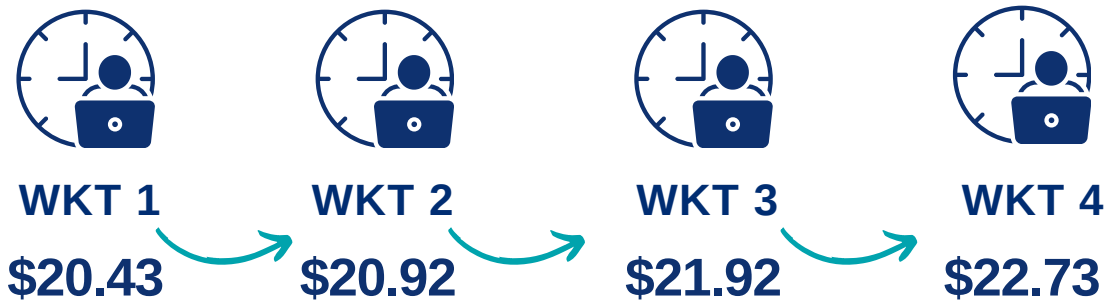


Top 10 Professional Skills for REM



## Average Hourly Wage

As one would expect, your pay rate will increase from Work Term to Work Term. Employers value experience and this is reflected in a 11.2% increase in pay from 1st to 4th Work Term.



## Co-op Students Earn \$46,000

The Ted Rogers Co-op program is providing you an opportunity to earn money while you complete your studies. Earning money while on Work Term allows you to graduate debt-free.

Since 2017, REM students have earned almost \$3.2M as a whole - on average, each student is earning \$46K across all four Work Terms.

## Bootcamps Provide You a Competitive Advantage

BCH offers students at the Ted Rogers School of Management with **exclusive access** to over 26 technical Bootcamps, all of which are highly endorsed by our employer partners.

Students who take advantage of these programs (by earning badges and certifications) make themselves far more competitive in the workplace.

In 2022-2023 alone, we processed 138 Bootcamp registrations for Co-op students in the REM stream.

The most popular Bootcamps for REM students were Excel (required), Python, and Power BI.



## We Offer A Leading-Edge Co-op Prep Program

We have invested heavily in the development of an industry-endorsed Co-op Prep Program designed to prepare you to be successful on your 1st Work Term and beyond.

You will participate in:

Co-op Symposium

Excel Bootcamps

Live Actor Simulations

Lumina Assessments

Peer Mentoring

1:1 Coaching

All elements of the Co-op Prep Program must be completed before your 1st scheduled Work Term.

## Do You Qualify for Co-op?

➤➤➤ Is Your CGPA 2.8 or higher?

➤➤➤ Are you in 2nd year and plan to apply by June 1st?

➤➤➤ Have you completed all of your core courses or are on track to complete them before your 1st work term?

In addition to meeting the above criteria, the Selection Committee will assess your previous work and volunteer experience, extracurricular activity, and student engagement.

The process to get into the Ted Rogers Co-op program is competitive, so your application (which consists of a resume, a cover letter, and a video interview) should be carefully crafted.

We encourage REM students to engage in BCH programming including Bootcamps, Career Prep Programs, employer events, and Co-op info sessions, before applying to the program.

## The REM Work Term Sequence

REM students have the opportunity to complete four Work Terms, spread out over several years. Your first two Work Terms are back-to-back in Summer/Fall.

	Fall	Winter	Summer
Year 1	1st Semester	2nd Semester	-
Year 2	3rd Semester	4th Semester	Apply for Co-op
Year 3	5th Semester	6th Semester	<b>Work Term I</b>
Year 4	<b>Work Term II</b>	7th Semester	<b>Work Term III</b>
Year 5	<b>Work Term IV</b>	8th Semester	-

## The Co-op Program Fee is an Investment

For students in the Ted Rogers Co-op program, an additional fee is added to your tuition fee.

This fee relates to the cost associated with the administration of the Co-op program and is calculated in accordance with the Ministry of Advanced Education and Skills Development and Toronto Metropolitan University policies.

The fee for participating in the Co-op program is \$3,500. This fee is paid in installments of \$750, over a two-year period. View the Co-op fee schedule [here](#).

## Meet a REM Co-op Student



Developments & Acquisitions - Mattamy Homes

**ISABEL EIRAS**



My initiative and positive attitude were valued by my Managers during my Work Term. I was able to show my leadership skills by taking on additional responsibilities when needed and demonstrated a willingness to go above and beyond. I was also able to use and develop my communication skills with effective collaboration and teamwork with internal colleagues.

My Manager at Mattamy Homes was able to rely on me and trust that I would get tasks done in a professional and timely manner. My motivation to work and learn provided a great foundation for my success and my overall excellent rating.

# Want to Learn More for Free?



## Hub Insights

These engaging student reports share employment data and information on positions that Ted Rogers students secure like Business Analyst, Project Coordinator, Junior Accountant, and Marketing/Social Media Coordinator.



### What Can I Do With a REM Major

Learn more about the TRSM majors and employment opportunities through [Hub Insights reports](#).



### Co-op Application Guide

Still have questions about your Co-op application? The [Co-op Application Guide](#) highlights key aspects and includes useful resources.



### Resume & Cover Letter Builder

This [Resume & Cover Letter builder](#) highlights tips to get your resume updated and ready for Co-op.

## Visit the Business Career Hub

### Employer Events

The BCH hosts several employer events to prepare you for your professional career. Refer to your weekly 'BCH Careers Newsletter' for a list of upcoming events.

### Bootcamps & Prep Programs

Advance your technical and soft skills, earn digital badges, and gain an advantage in today's workforce through Bootcamps. [Click here to register for current Bootcamps](#).

### Coaching & Mock Interview

For career coaching, interview prep and more, [schedule a 1:1 appointment](#) with a Career Consultant or a Co-op Coordinator.



[TedRogersBCH](#)



[Business Career Hub Website](#)



[TedRogersBCH](#)



### Co-op Coordinator Contributor Daniel Leone

Daniel is a Co-op Coordinator with the Ted Rogers School of Management with over six years of experience working as a Campus Recruiter for organizations such as PwC, Deloitte and Questrade. His passions focus on understanding how to build and utilize professional relationships to better position yourself in the workforce



### Student Contributor Muneera Ali

Muneera is a 3rd-year Business Technology Management student working as a Project Coordinator at the Business Career Hub. She is interested in self-development, gaining meaningful experiences, and strives to pursue a career in the ever expanding field of Information Technology.